CONTRACT



WBAY 115 S. Jefferson Street Green Bay, WI 54301 (920) 432-3331

And:

Strategic Media Services 1911 North Fort Myer Drive Suite 400 Arlington, VA 22209 USA

	Contract / Re	vision	Alt Ord	er#
	952576	1	084135	84
Product				
GALLAGHER FOR WIS	SC .			
Contract Dates	Estimate #			
10/12/16 - 10/18/16	2101		_	
Advertiser			Original Da	ate / Revision
POL/Gallagher for Wis	consin		10/11/16	/ 10/11/16
	Billing Cycle	Billing	Calendar	Cash/Trade
	EOM/EOC	Broadcast		Cash
	Property	Accou	nt Executive	Sales Office
	WBAY	HRP P	hiladelphia	HRP/Philadelp
	Special Hand	ling		
	Demographic			
	Adults 35+			
	Agy Code	Advert	iser Code	Product 1/2
	9912521	94		121

Agency Ref

IN13871/SP2622/AL11

Advertiser Ref

*Line Ch Start Date End Date Description	Start/End Time	d Days	Spots/ Length Week	Rate PCodeRtn	Type Spots	Amount
	ws 10pm 10-1035p Spots/Week 1	Rate \$525.00	:30	P3	NM 1	\$525.00
N 2 WBAY 10/14/16 10/14/16 Jimmy Kimm <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 10/10/16 10/16/161	Spots/Week	5p <u>Rate</u> \$200.00	:30	P2	NM 1	\$200.00
N 3 WBAY 10/14/16 10/14/16 Action 2 Nev	Spots/Week	Rate \$225.00	:30	P2	NM 1	\$225.00
N 4 WBAY 10/14/16 10/14/16 Dr Phil Start Date End Date Weekdays Week: 10/10/16 10/16/161	3-4p Spots/Week 1	<u>Rate</u> \$180.00	:30	P2	NM 1	\$180.00
N 5 WBAY 10/14/16 10/14/16 Action 2 New <u>Start Date</u> End Date <u>Weekdays</u> Week: 10/10/16 10/16/161	vs 4pm 4-430p Spots/Week 1	<u>Rate</u> \$295.00	:30	P2	NM 1	\$295.00
N 6 WBAY 10/14/16 10/14/16 Inside Edition Start Date End Date Weekdays Week: 10/10/16 10/16/161	Spots/Week	<u>Rate</u> \$175.00	:30	P3	NM 1	\$175.00
N 7 WBAY 10/14/16 10/14/16 Action 2 Nev	vs 5pm 5-530p <u>Spots/Week</u> 1	<u>Rate</u> \$685.00	:30	P2	NM 1	\$685.00
N 8 WBAY 10/14/16 10/14/16 Action 2 Nev	vs 6pm 6-630p <u>Spots/Week</u> 1	<u>Rate</u> \$750.00	:30	P2	NM 1	\$750.00
N 9 WBAY 10/14/16 10/14/16 Action 2 Nev	Spots/Week	<u>Rate</u> \$285.00	::30	P3	NM 2	\$570.00
N 10 WBAY 10/14/16 10/14/16 GMA 7a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 10/10/16 10/16/162	7-8a <u>Spots/Week</u> 2	Rate \$500.00	:30	P1	NM 0	\$0.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.



Contract / Revision	Alt Order #	
952576 /	08413584	

 Contract Dates
 Product
 Estimate #

 10/12/16 - 10/18/16
 GALLAGHER FOR WIS 2101

Advertiser Original Date / Revision

POL/Gallagher for Wiscoi 10/11/16 / 10/11/16

*Line Ch Start Date End Date Description		Spots/ Length Week F	Rate PCodeRtn	Type Spots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>S</u> <u>Spot Ch</u> <u>Date Range</u> <u>Description</u> 1 WBAY 10/10/16-10/16/16 GMA 7a See MG 44.3.44.4.45.44.6.44.7.44.8.44.9	Spots/Week Rate Start/End Time 7-8a	Weekdays Length :30	Rate \$500.00	Type NM	
2 WBAY 10/10/16-10/16/16 GMA 7a See MG 44.3,44.4,44.5,44.6,44.7,44.8,44.9	7-8a	F: :30	\$500.00	NM	
N 11 WBAY 10/14/16 10/14/16 GMA 8a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>S</u> Week: 10/10/16 10/16/162	8-9a Spots/Week <u>Rate</u> 2 \$420.00	:30	P1	NM 2	\$840.00
N 12 WBAY 10/14/16 10/14/16 20/20 <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>S</u> Week: 10/10/16 10/16/161	9-10p Spots/Week <u>Rate</u> 1 \$1,065.00	:30	P2	NM 1	\$1,065.00
N 13 WBAY 10/17/16 10/17/16 Action 2 News <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>S</u> Week: 10/17/16 10/23/16 1	10pm 10-1035p spots/Week <u>Rate</u> 1 \$525.00	:30	P3	NM 1	\$525.00
N 14 WBAY 10/17/16 10/17/16 Jimmy Kimmel	1035-1136p spots/Week Rate 1 \$200.00	:30	P2	NM 1	\$200.00
N 15 WBAY 10/17/16 10/17/16 Action 2 News Start Date End Date Weekdays S Week: 10/17/16 10/23/16 1	12n 12-1230p ipots/Week <u>Rate</u> 1 \$225.00	:30	P2	NM 1	\$225.00
N 16 WBAY 10/17/16 10/17/16 Dr Phil <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>S</u> Week: 10/17/16 10/23/16 1	3-4p pots/Week Rate 1 \$180.00	:30	P2	NM 1	\$180.00
N 17 WBAY 10/17/16 10/17/16 Action 2 News	4pm 4-430p pots/Week <u>Rate</u> 1 \$295.00	:30	P2	NM 1	\$295,00
N 18 WBAY 10/17/16 10/17/16 Inside Edition Start Date End Date Weekdays S Week: 10/17/16 10/23/16 1	430-5p pots/Week Rate 1 \$175.00	:30	P 3	NM 1	\$175,00
N 19 WBAY 10/17/16 10/17/16 Action 2 News Start Date End Date Weekdays S Week: 10/17/16 10/23/16 1	5pm 5-530p pots/Week Rate 1 \$685.00	:30	P2	NM 1	\$685.00
N 20 WBAY 10/17/16 10/17/16 Action 2 News 5 Start Date End Date Weekdays S Week: 10/17/16 10/23/16 1	6pm 6-630p pots/Week <u>Rate</u> 1 \$750.00	:30	P2	NM 1	\$750.00
N 21 WBAY 10/17/16 10/17/16 Action 2 News Start Date End Date Weekdays S Week: 10/17/16 10/23/16 2	6am 6-7a pots/Week <u>Rate</u> 2 \$285.00	:30	P3	NM 2	\$570.00
N 22 WBAY 10/17/16 10/17/16 GMA 7a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>S</u> Week: 10/17/16 10/23/16 2	7-8a pots/Week Rate 2 \$500.00	:30	Pt	NM 1	\$500.00
<u>Spot Ch Date Range Description</u> 1 WBAY 10/17/16-10/23/16 GMA 7a See MG 44.3,44.4,44.5,44.6,44.7,44.8,44.9	7-8a	<u>Weekdays</u> <u>Length</u> M :30	<u>Rate</u> \$500.00	Type NM	
N 23 WBAY 10/17/16 10/17/16 DWTS Start Date End Date Weekdays Week: 10/17/16 10/23/16 1	7-9p pots/Week <u>Rate</u> 1 \$1,040.00	:30	P3	NM 1	\$1,040.00
N 24 WBAY 10/17/16 10/17/16 GMA 8a Start Date End Date Weekdays S	8-9a pots/Week Rate	:30	P1	NM 2	\$840.00

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LIN Television Corporation does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on LIN Television Corporation stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



Contract / Revision	Alt Order #
952576 /	08413584

 Contract Dates
 Product
 Estimate #

 10/12/16 - 10/18/16
 GALLAGHER FOR WIS
 2101

Advertiser Original Date / Revision
POL/Gallagher for Wiscon 10/11/16 / 10/11/16

*Line Ch Start Date End Date Description	Start/E Time	nd Day	Spots/ s Length Week	Rate PCodeRtn	TypeSp	oots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 10/17/16 10/23/16 2	Spots/Week 2	<u>Rate</u> \$420.00					
N 25 WBAY 10/15/16 10/15/16 Action 2 New Start Date End Date Weekdays	s Sat 6pn6-630p Spots/Week	Rate	:30	P2	NM	1	\$510.00
Week: 10/10/16 10/16/161-	1	\$510.00					
N 26 WBAY 10/15/16 10/15/16 Action 2 New <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 10/10/16 10/16/162-	s Sat 6an6-7a Spots/Week 2	Rate \$140.00	:30	P3	NM	2	\$280.00
N 27 WBAY 10/15/16 10/15/16 GMA Sa <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 10/10/16 10/16/162-	7-8a Spots/Week 2	<u>Rate</u> \$500.00	:30	P2	NM	2	\$1,000.00
N 28 WBAY 10/15/16 10/15/16 Action 2 New Start Date End Date Weekdays Week: 10/10/16 10/16/162-	s Sat 8an8-9a Spots/Week 2	<u>Rate</u> \$205.00	:30	P3	NM	2	\$410.00
N 29 WBAY 10/16/16 10/16/16 Action 2 New Start Date End Date Weekdays Week: 10/10/16 10/16/161	s Sun 10 10-1035 Spots/Week 1	Rate \$490.00	:30	Р3	NM	1	\$490.00
	s Sun 53/530-6p Spots/Week	Rate \$440.00	:30	P2	NM	1	\$440.00
	s Sun 6ai6-7a Spots/Week 2	Rate \$135.00	:30	P3	NM	2	\$270.00
N 32 WBAY 10/16/16 10/16/16 GMA Su <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 10/10/16 10/16/162	7-8a Spots/Week 2	Rate \$280.00	:30	P3	NM	2	\$560.00
N 33 WBAY 10/16/16 10/16/16 Action 2 New Start Date End Date Weekdays Week: 10/10/16 10/16/162	s Sun 8ai8-9a Spots/Week 2	Rate \$175.00	:30	P3	NM	2	\$350.00
N 34 WBAY 10/16/16 10/16/16 This Week Start Date End Date Weekdays Week: 10/10/16 10/16/162	9-10a Spots/Week 2	<u>Rate</u> \$180.00	:30	P3	NM	1	\$180.00
Spot Ch Date Range Description 2 WBAY 10/10/16-10/16/16 This Week See MG 44.3,44.4,44.5,44.6,44.7,44.8,44.		Start/End Time 9-10a	Weekdays Lengt		Type NM		
N 35 WBAY 10/13/16 10/13/16 Action 2 News		p <u>Rate</u> \$525.00	:30	Р3	NM	1	\$525.00
N 36 WBAY 10/13/16 10/13/16 Jimmy Kimme Start Date End Date Weekdays Week: 10/10/16 10/16/161	el 1035-11 Spots/Week 1	36p <u>Rate</u> \$200.00	:30	P2	NM	1	\$200.00
N 37 WBAY 10/13/16 10/13/16 Action 2 News			:30	P2	NM	1	\$225.00
N 38 WBAY 10/13/16 10/13/16 Dr Phil Start Date End Date Weekdays Week: 10/10/16 10/16/161	3-4p Spots/Week	Rate \$180.00	:30	P2	NM	1	\$180.00
N 39 WBAY 10/13/16 10/13/16 Action 2 News	s 4pm 4-430p Spots/Week	Rate	:30	P2	NM	1	\$295.00

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 Contract Dates
 Product
 Estimate #

 10/12/16 - 10/18/16
 GALLAGHER FOR WIS 2101

 Advertiser
 Original Date / Revision

 POL/Gallagher for Wisco
 10/11/16 / 10/11/16

Start Date End Date Weekdays Spots/Week Rate Week: 10/10/16 10/16/16 1 1 \$295.00 N 40 WBAY 10/13/16 10/13/16 Inside Edition 430-5p :30 P3 NM. 1	\$175.00
N 40 WBAY 10/13/16 10/13/16 Inside Edition 430-5p :30 P3 NM. 1	\$175.00
<u>Start Date </u>	
N 41 WBAY 10/13/16 10/13/16 Action 2 News 5pm 5-530p :30 P2 NM 1 Start Date End Date Weekdays Spots/Week Rate Week: 10/10/16 10/16/161 1 \$685.00	\$685.00
N 42 WBAY 10/13/16	\$750.00
N 43 WBAY 10/13/16	\$570.00
Start Date	\$3,180.00
Week: 10/10/16 10/16/16 2 2 \$500.00 Spot Ch Date Range Description Start/End Time Weekdays Length Rate Type 1 WBAY 10/10/16-10/16/16 GMA 7a 7-8a Th :30 \$500.00 NM See MG 44,3,44,44,5,44,6,44,7,44,8,44,9,44,10	
2 WBAY 10/10/16-10/16/16 GMA 7a 7-8aTh :30 \$500.00 NM See MG 44.3,44.4,44.5,44.6,44.7,44.8,44.9,44.10	
3 WBAY 10/14/16-10/14/16 20/20 9-10pF :30 \$1,065.00 NM	
⊕ MG for 69.1,10.1,22.1,34.2,44.2,10.2,44.1 7 WBAY 10/17/16-10/17/16 DWTS 7-9p M :30 \$1,040.00 NM	
⊕ MG for 69.1,10.1,22.1,34.2,44.2,10.2,44.1	
9 WBAY 10/15/16-10/15/16 Sa Action 2 News Late run Sa Action 2 News ISa :30 \$345.00 NM → MG for 69.1,10.1,22.1,34.2,44.2,10.2,44.1	
10 WBAY 10/17/16-10/18/16 America This Morning 4-430a MTu ;30 \$25.00 NM → MG for 69.1,10.1,22.1,34.2,44.2,10.2,44.1	
N 45 WBAY 10/13/16 10/13/16 GMA 8a 8-9a ::30 P1 NM 2	\$840.00
<u>Start Date </u>	
N 46 WBAY 10/18/16 10/18/16 Action 2 News 10pm 10-1035p :30 P3 NM 1	\$525.00
Start Date End Date Weekdays Spots/Week Rate Week: 10/17/16 10/23/16 -1 1 \$525.00	
N 47 WBAY 10/18/16 10/18/16 Jimmy Kimmel 1035-1136p :30 P2 NM 1 Start Date End Date Weekdays Spots/Week Rate Week: 10/17/16 10/23/16 -1 1 \$200.00	\$200.00
N 48 WBAY 10/18/16	\$225.00

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Contract / Revision Alt Order # 952576 08413584

Contract Dates Product Estimate# 10/12/16 - 10/18/16 GALLAGHER FOR WIS 2101

<u>Advertiser</u> Original Date / Revision 10/11/16 / 10/11/16 POL/Gallagher for Wiscon

	Start/Er		Spots/				
*Line Ch Start Date End Date Description	Time	Days	Length Week	Rate PCodeRtn	TypeSp	oots	Amount
N 49 WBAY 10/18/16 10/18/16 Dr Phil	3-4p	Dete	:30	P2	NM	1	\$180.00
Start Date End Date Weekdays Week: 10/17/16 10/23/16 -1	Spots/Week 1	<u>Rate</u> \$180.00					
	s 4pm 4-430p		:30	P2	NM	1	\$295.00
Start Date End Date Weekdays Week: 10/17/16 10/23/16 -1	Spots/Week 1	<u>Rate</u> \$295.00					
N 51 WBAY 10/18/16 10/18/16 Inside Edition			:30	P3	NM	1	\$175.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 10/17/16 10/23/16 -1	Spots/Week 1	<u>Rate</u> \$175.00					
N 52 WBAY 10/18/16 10/18/16 Action 2 New	s 5pm 5-530p		:30	P2	NM	1	\$685.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 10/17/16 10/23/16 -1	Spots/Week 1	Rate \$685.00					
N 53 WBAY 10/18/16 10/18/16 Action 2 New	s 6pm 6-630p		:30	P2	NM	1	\$750.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 10/17/16 10/23/16 -1	Spots/Week	<u>Rate</u> \$750.00					
N 54 WBAY 10/18/16 10/18/16 Action 2 New	s 6am 6-7a		:30	P3	NM	2	\$570.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 10/17/16 10/23/16 -2	Spots/Week 2	<u>Rate</u> \$285.00					
N 55 WBAY 10/18/16 10/18/16 GMA 7a	7-8a		:30	P1	МИ	2	\$1,000.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 10/17/16 10/23/16 -2	Spots/Week 2	<u>Rate</u> \$500.00					.,.,
N 56 WBAY 10/18/16 10/18/16 GMA 8a	8-9a		:30	P1	NM	2	\$840.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 10/17/16 10/23/16 -2	Spots/Week 2	Rate \$420.00					
N 57 WBAY 10/12/16 10/12/16 Action 2 New	s 10pm 10-1035	D	:30	P3	NM	1	\$525.00
Start Date End Date Weekdays	Spots/Week	<u>Rate</u>				,	******
Week: 10/10/16 10/16/161	1	\$525.00	·		—		
N 58 WBAY 10/12/16 10/12/16 Jimmy Kimm Start Date End Date Weekdays	el 1035-113 Spots/Week	· _	:30	P2	NM	1	\$200.00
Start Date End Date Weekdays 1	1	Rate \$200.00			- 1		
N 59 WBAY 10/12/16 10/12/16 Action 2 New			:30	P2	NM	1	\$225.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 10/10/16 10/16/161	Spots/Week 1	Rate \$225.00					
N 60 WBAY 10/12/16 10/12/16 Dr Phil	3-4p		:30	P2	NM	1	\$180.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 10/10/16 10/16/161	Spots/Week 1	Rate \$180.00					
	·	\$180.00					
N 61 WBAY 10/12/16 10/12/16 Action 2 New Start Date End Date Weekdays	s 4pm 4-430p Spots/Week	Rate	:30	P2	NM	1	\$295.00
Week: 10/10/16 10/16/161	1	\$295.00					
N 62 WBAY 10/12/16 10/12/16 Inside Edition	430-5p		:30	P3	NM	1	\$175.00
Start Date End Date Weekdays	Spots/Week	Rate					
Week: 10/10/16 10/16/161	1	\$175.00					
N 63 WBAY 10/12/16 10/12/16 Action 2 New Start Date End Date Weekdays		Pate	:30	P2	NM	1	\$685.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 10/10/16 10/16/161	Spots/Week 1	Rate \$685.00					
N 64 WBAY 10/12/16 10/12/16 Action 2 New			:30	P2	NM	1	\$750.00
Start Date End Date Weekdays	Spots/Week	Rate					
Week: 10/10/16 10/16/161	1	\$750.00	-20				A005 05
N 65 WBAY 10/13/16 10/14/16 Action 2 New	s 6am 6-7a		:30	P3	NM	1	\$285.00

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	Contract / Rev 952576	Alt Order # 08413584
Contract Dates	Product	Estimate #

10/12/16 - 10/18/16 GALLAGHER FOR WIS 2101 Original Date / Revision

<u>Advertiser</u> POL/Gallagher for Wiscon 10/11/16 / 10/11/16

	Start/	End	Sp	oots/				
*Line Ch Start Date End Date Description	Time	Days	s Length W	eek Rate	PCodeRtn	TypeS	pots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 10/10/16 10/16/16TF	Spots/Week 1	<u>Rate</u> \$285.00						
D 66 WBAY 10/12/16 10/12/16 GMA 7a	7-8a		:30		P1	NM	0	\$0.00
N 67 WBAY 10/13/16 10/14/16 GMA 8a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> Week: 10/10/16 10/16/16TF	8-9a <u>Spots/Week</u> 1	Rate \$420.00	:30		P1	NM	1	\$420.00
N 68 WBAY 10/17/16 10/17/16 Action 2 New Start Date End Date Weekdays Week: 10/17/16 10/23/16 M	ws 6am 6-7a Spots/Week 1	Rate \$285.00	:30		P3	NM	1	\$285.00
N 69 WBAY 10/17/16 10/17/16 GMA 7a Start Date End Date Weekdays Week: 10/17/16 10/23/16 M	7-8a <u>Spots/Week</u> 1	Rate \$500.00	:30		P1	NM	0	\$0.00
<u>Spot Ch Date Range Description</u> 1 WBAY 10/17/16-10/23/16 GMA 7a See MG 44.3,44.4,44.5,44.6,44.7,44.8,4		Start/End Time 7-8a	Weekdays M	Length :30 \$	<u>Rate</u> :500:00	Type NM		
N 70 WBAY 10/17/16 10/17/16 GMA 8a Start Date End Date Weekdays Week: 10/17/16 10/23/16 M	8-9a Spots/Week 1	<u>Rate</u> \$420.00	:30		P1	NM	1	\$420.00
		·	Totals	0.00			89	\$33,500.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
09/26/16 -10/18/16	89	\$33,500.00	(\$5,025.00)	\$28,475.00
Totals	89	\$33,500.00	(\$5,025.00)	\$28,475.00

Signature:	Date:	
_		

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